ODOO PARTNER PROGRAMME

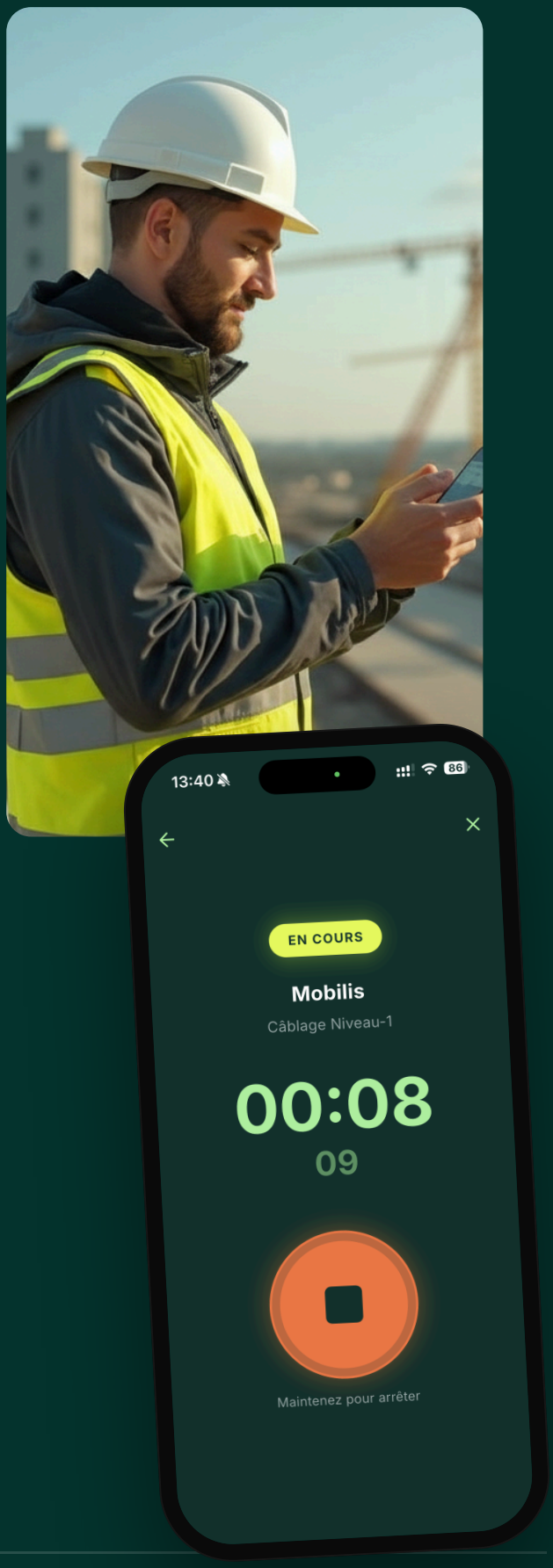
Bring Odoo to the field.

Open new markets. Sell more services.

Fullyn Field is the mobile app for managing field teams, natively integrated with Odoo. By adding it to your offering, you address hard-to-reach sectors and open new consulting, configuration and support missions.

- **30% recurring commission**
- 100% native Odoo integration
- Product support provided by Fullyn
- Operators managed via the Employees module

- Belgium · Construction: PC 124 mobility & Checkinatwork



THE MARKET

New verticals within reach.

Many companies need Odoo but still hesitate: a significant share of their activity takes place outside the office. Their workers and technicians work on site, at clients' premises or across multiple locations, and need to relay reliable information back to the office. **Fullyn Field creates this bridge between the field and Odoo.**

1 app
TO CONNECT THE FIELD TO ODOO

Seconds
TO START A JOB

01
Construction & Civil Works
Building sites, mobile teams, PC 124 mobility, Checkinatwork.

02
Maintenance & HVAC
On-site interventions, recurring contracts, field reports.

03
Cleaning & Facility
Multi-site, distributed teams, recurring services.

04
Parks & Landscaping
Routes, seasonal teams, geolocation and field photos.

05
Technical Services
Field technicians, planned interventions, on-site reporting.

+ ADJACENT TRADES

And many adjacent trades: **light manufacturing, security, event services and specialist services.**

« These sectors need Odoo. They simply need a field experience adapted to their teams. »

THE BRIDGE TO ODOO

IN PRACTICE

Clock in within seconds. Validate in the field. Find everything in Odoo.

Fullyn Field replaces paper sheets, scattered messages and Monday morning re-entries. The operator starts their job, the team lead validates from their phone: time, tasks, comments and evidence flow to the right place in Odoo.

Quick clock-in

One tap to start, one to stop. No more paper sheets or unnecessary re-entry.

Team clock-in

The team lead can clock in for several members. A simple answer to the realities of on-site work and mobile teams.

Field validation

The team lead validates or adjusts from their phone. Corrections are made as close to the field as possible.

Real-time cockpit

The team lead sees their team in real time. To do, in progress, to validate: information stays readable.

Field evidence

Photos, comments and geolocation. Immediately available in the right folder.

Native integration

Timesheets, Planning, Projects and Tasks. No third-party platform or operational connector to maintain.

+ SELF-SERVICE

Also **Leave & Absences**: each employee checks their balance and submits requests from the app — synchronised with Odoo Time Off.

BELGIUM · CONSTRUCTION

Two business constraints. One simpler workflow.

Checkinatwork

When the site is in scope, check-in data can be transmitted from the Fullyn Field flow according to the activated perimeter.

PC 124 Mobility

Journey, meeting point, role and means of transport structured to prepare the data needed for administrative processing.

BEFORE FULLYN FIELD

Paper sheets · SMS to the boss · scattered photos · late validations · incomplete data.

WITH FULLYN FIELD

Simple clock-in · field validation · real-time tracking · actionable data in Odoo.

THE OFFER

More value for your clients. More services for your business.

Field processes require precise business framing. For the Odoo partner, every Fullyn Field project opens consulting, configuration, integration and support missions — with a simple mobile experience for field teams.

For your business

The missions you invoice at your own rate.

01 **Field needs analysis**
Audit of planning, clock-in, validation and reporting flows.

02 **Configuration & setup**
Entry rules, profiles, teams, planning, tasks, activity codes and break rules.

03 **Belgian construction setup**
PC 124 mobility, Checkinatwork and specific operational requirements.

04 **Odoo integration**
Planning, Projects, Tasks, Timesheets, dashboards and exports.

05 **Training & support**
Key users, team leads, administrators and field operators.

06 **Besoins spécifiques**
Exports, dashboards ou connexions externes cadrés selon les besoins du client.

Pour vos clients

Ce que Fullyn Field leur apporte.

- **Planning** prepared in Odoo and visible in the field.
- **Clock-in** simple, with team clock-in available.
- **Cockpit** for team leads in real time.
- **Geolocation**, photos and field comments.
- **Validation** by the team lead directly from the app.
- **Leave & absences** self-service: balance viewable and requests in a few taps.
- **Time** and field data linked to Odoo projects and tasks.
- **Structured data** for administrative tracking and project profitability.
- **PC 124 mobility** and Checkinatwork for Belgian construction.

100% NATIVE ODOO INTEGRATION

Fullyn Field extends Odoo into the field: Planning, Projects, Tasks and Timesheets. No third-party platform, no dual operational database.

Going further with your field clients

A specific need? Talk to us.

Subcontractor document compliance
A dedicated solution to centralise documents, track deadlines and facilitate compliance checks before subcontractors work on site.

Geolocation & fleet management in Odoo
Vehicle and equipment tracking integrated with Odoo: geolocation, engine hours, fuel consumption and usage data.

THE MODEL

Simple, clear, aligned with your business.

Fullyn invoices licences directly to the end client. You invoice your consulting, configuration and integration services at your own rate — and Fullyn handles product support.

RECURRING PARTNER COMMISSION

30 %

On Fullyn Field licences for accounts brought by your company, according to the terms defined in the partner agreement.

THE CLIENT ARGUMENT

A straightforward ROI to document.

Reduced admin time, no re-entry, better data reliability, more accurate project tracking and field evidence available.

A concrete commercial argument for your clients.

What Fullyn does for you.

Training
Commercial and functional sessions for your teams.

Documentation
Partner materials, demos, sales scripts and commercial content.

Sales support
Fullyn presence at first meetings or demos when needed.

Product support
Handled by Fullyn, so your teams stay focused on business guidance.

INTERESTED? LET'S TALK.

Become a Fullyn Field partner.

Fullyn Field helps you open new commercial opportunities and better equip your existing clients.

- Partner demo
- Sales documentation
- Session with your team

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